

# 6.7500% p.a.\*\* ZKB Callable Barrier Reverse Convertible on worst of Deutsche Telekom rs/Vodafone Grp s/Telenor s

#### 03.03.2020 - 03.03.2022 Swiss Security Code 52 189 293 New Issue / indicative termsheet \*\* The information contained herein is purely of an indicative nature. The Issuer/Calculation Agent shall fix the legally binding parameters on the Initial Fixing Date. The Investor acknowledges that the Final Terms of the present Structured Product shall not be fixed until the Initial Fixing Date, and by subscribing to the present Structured Product is indicating his agreement with the Final Terms. **1. Product Description** Yield Enhancement/Barrier Reverse Convertible (1230, according to the Swiss Derivative Product Category/Name Map provided by the Swiss Structured Products Association) **CISA** Notification This is a Structured Product. It does not constitute a collective investment scheme within the meaning of the Swiss Federal Act on Collective Investment Schemes (CISA) and it is not subject to authorisation or supervision by FINMA. The issuer risk is borne by investors. Zürcher Kantonalbank Finance (Guernsey) Limited, Guernsey Issuer Zürcher Kantonalbank Finance (Guernsey) Limited, Saint Peter Port, Guernsey is a wholly owned and fully consolidated subsidiary of Zürcher Kantonalbank. It is not subject to any direct prudential supervision neither in Guernsey nor in Switzerland and does not have a rating. **Keep-Well Agreement** Zürcher Kantonalbank Finance (Guernsey) Limited is a fully owned subsidiary of Zürcher Kantonalbank. Zürcher Kantonalbank obtains the following ratings: Standard & Poor's: AAA, Moody's: Aaa, Fitch: AAA. Zürcher Kantonalbank is committed to Zürcher Kantonalbank Finance (Guernsey) Limited with sufficient financial means, allowing to satisfy any claims of its creditors in due time. The full text of the Keep-Well Agreement can be found under Annex 3 of the Issuance Programme. Lead Manager, Paying Agent, Zürcher Kantonalbank, Zurich **Exercise Agent and Calculation** Agent Z006QZ/ Symbol/ **Swiss Security Code/ISIN** 52 189 293/CH0521892932 Notional Amount/Denomination/ Up to EUR 3'000'000, with the right to increase / denomination of EUR 1'000 per Structured **Trading Units** Product / EUR 1'000 or multiples thereof **Issue Price** 100.00% of Denomination Currency Quanto EUR Deutsche Telekom AG registered share/DE0005557508/Xetra/Bloomberg: DTE GY Underlying Vodafone Group PLC share/GB00BH4HKS39/London Stock Exchange/Bloomberg: VOD IN Telenor ASA share/NO0010063308/Oslo/Bloomberg: TEL NO Initial Fixing Knock-in Level\*\* Initial Fixing Value (100%) \*\* Underlying Ratio\*\* Knock-in Level (60%) \*\* Level\*\* Ratio Deutsche Telekom rs 15.7700 9.4620 n/a Vodafone Grp s 1.5108 0.9065 n/a Telenor s 163.2000 97.9200 n/a 60.00% \*\* of Initial Fixing Level **Knock-in Level**

## 6.7500% p.a.\*\* (1.6875% per period\*\*)

Coupon

interest payment: 0.0000% p.a.\*\*; premium payment: 6.7500% p.a.\*\*

Subscriptions for these Structured Products can be made <b>until 25 February 2020, 16:00</b> <b>CET</b> . The Issuer has the right to decrease the Number of Structured Products issued or to withdraw the issuance of the Structured Products for any reason. Furthermore, the Issuer shall have the right to close the offer prematurely or to postpone the Subscription Period.
25 February 2020
3 March 2020
25 February 2022
25 February 2022
3 March 2022, early redemption possible for the first time on 3 September 2020
Closing prices of Underlyings on Related Exchanges, on 25 February 2020
Closing prices of Underlyings on Related Exchanges on 25 February 2022

#### **Coupon Payment Dates/Payments**

Coupon Payment Date, Coupon Payment,\*\* 03/06/2020 t = 1 1.6875% 03/09/2020 1.6875% t = 2 t = 3 03/12/2020 1.6875% t = 4 03/03/2021 1.6875% t = 5 03/06/2021 1.6875% t = 6 03/09/2021 1.6875% t = 7 03/12/2021 1.6875% t = 8 03/03/2022 1.6875%

\* modified following business day convention

#### Coupon Calculation Method

30/360 (German), modified following Observations Dates t, whereas t=1 to 6

#### **Observation Dates/Early Redemption Dates**

	Observation Date <sub>t</sub>	Early Redemption Date <sub>t</sub> *
t = 1	27/08/2020	03/09/2020
t = 2	26/11/2020	03/12/2020
t = 3	24/02/2021	03/03/2021
t = 4	27/05/2021	03/06/2021
t = 5	27/08/2021	03/09/2021
t = 6	26/11/2021	03/12/2021

\* modified following business day convention

The Observation Dates apply, if it is a day on which commercial banks are open for general business in the city of the Exercise Agent, modified following business day convention.

Redemption Method	Early Redemption:			
	<ul> <li>On each Observation Date, the Issuer has the right, but not the obligation to call product and to redeem it on the respective Early Redemption Date. Information f redemption is stated in section "Notices" and will immediately take effect on the Observation Date.</li> <li>If the Issuer exercises its one-sided early redemption right, the product will be at 100% of the Denomination plus Coupon Payment for the respective perior No further payments are made.</li> <li>If the Issuer does not exercise its one-sided early redemption right, the product will be continues to run until the next Observation Date.</li> </ul>	low about e redeemed d.		
	Redemption at maturity:			
	<ul> <li>If no Early Redemption event has occurred, there are the following possible redensions:</li> <li>If the price of none of the Underlyings has traded at or below the Knock-in Level be Initial Fixing Date and the Final Fixing Date, redemption will be 100% of the Denoindependent of the closing price of the Underlyings on the Final Fixing Date.</li> <li>If the price of one or more of the Underlyings has traded at or below the Knock-in between the Initial Fixing Date and the Final Fixing Date, redemption will be 100% of the Denomination if all Underlyings close at or her the Initial Fixing Level on the Final Fixing Date or</li> <li>the investor will receive a cash repayment corresponding to the Denomination the percentage difference between Initial Fixing Level or Underlying with the largest negative performance.</li> </ul>	between the comination In Level higher than con minus		
	The Coupon will be paid out on the redemption date independent of the perform Underlyings.	ance of the		
	The calculation of the Redemption is independent of any changes in foreign exch between EUR and the currency of the Underlyings (Quanto Style).	ange rates		
Listing	Application to list on the SIX Swiss Exchange will be filed, the first provisory trading day will be 3 March 2020			
Clearing House	SIX SIS AG/Euroclear/Clearstream			
Distribution fees	Distribution fees in the form of a discount on the issue price, reimbursement of a part of the issue price or other one-off and/or periodic charges may have been paid to one or several distribution partners of this Structured Product.			
Distribution fees to partners outside the group	Distribution fees are paid out to distribution partners of this Structured Product o group and may amount up to 0.3750% p.a.	utside the		
Distribution fees to partners inside the group	Distribution fees are paid out to the Lead Manager and may amount up to 0.2500	0% p.a.		
Sales: 044 293 66 65	SIX Telekurs: .zkb Reuters: ZKBSTRU Internet: www.zkb.ch/finanzinformationen Bloomberg: ZKBY <g< th=""><th></th></g<>			
Key Elements of the Product	ZKB Callable Barrier Reverse Convertible on worst of is an investment product, we redeemed early on different dates at the discretion of the Issuer. The investor achia above average return in case of stable, slightly raising or even falling levels of the Underlyings. If no Underlying has ever touched or breached the Knock-in Level between Initial and Final Fixing Date, redemption will be 100 % of the Denomination, independe price of the Underlyings at Final Fixing Date. If, between Initial Fixing Date and Final Fixing Date, the Knock-in Level of one or more of the Underlyings has been touched or be and on the Final Fixing Date, the Final Fixing Level of one or more Underlyings is but the Final Fixing Levels of all Underlyings are at or above their respective Initial Level, redemption will be 100 % of the Denomination. The guaranteed Coupon v out in any case. During the lifetime, this ZKB Callable Barrier Reverse Convertible on worst of is traaccrued interest, i.e. accrued interest is included in the trading price. The calculation of the Redemption is independent of any changes in foreign exchibit.	eves an Fixing Date ent of the al Fixing preached below the occurred Fixing vill be paid aded flat		

Taxes	The product is considered as Non-IUP (Intérêt Unique Prédominant). The coupon payments of 1.6875% (6.7500% p.a.)** are divided in an option premium payment of 6.7500% p.a.** and an interest payment of 0.0000% p.a. ** The option premium part qualifies as capital gain and is not subject to Swiss income tax for private investors with Swiss tax domicile. The interest part is subject to Swiss income tax at the time of payment. The Product is not subject to Swiss withholding tax. The Federal securities transfer stamp tax is levied on secondary market transactions of this product. This product may be subject to additional withholding taxes or duties, such as related to FATCA, Sect. 871(m) U.S. Tax Code or foreign financial transaction taxes. Any payments due under this product are net of such taxes or duties. The information above is a summary only of the Issuer's understanding of current law and practice may change. The Issuer does not assume any liability in connection with the above information. The tax information only provides a general overview and can not substitute the personal tax advice to the investor.
Documentation	This document constitutes indicative values (marked **). The Final Terms (Final Terms) under Article 21 of the Additional Rules for the Listing of Derivates of SIX Swiss Exchange are set at initial fixing date. These Final Terms supplement the Issuance Programme of the Issuer dated 15 April 2019 and published in German in the currently valid version. These Final Terms and the Issuance Programme constitute the complete Issuance and Listing Prospectus for this issuance (the 'Listing Prospectus'). Except as otherwise defined in these Final Terms, capitalised terms used in these Final Terms have the meaning as defined in the Glossary in the Issuance Programme. In case of discrepancies between information or the provisions in these Final Terms and those in the Issuance Programme, the information and provisions in these Final Terms shall prevail. Structured Products will be issued as uncertified rights (Wertrechte) and registered as book entry securities (Bucheffekten) with SIX SIS AG. Investors have no right to require the issuance of any certificates or proves of evidence for the Structured Products. <b>These Final Terms and the Issuance Programme can be ordered free of charge at Zürcher Kantonalbank, Bahnhofstrasse 9, 8001 Zurich, dept. VRIE or by e-mail at documentation@zkb.ch. This document is not a prospectus in accordance with articles 652a or 1156 of the Swiss Code of Obligations.</b>
Information on the Underlying	Information on the performance of the Underlying / a component of the Underlying is publicly available on www.bloomberg.com. Current annual reports are published on the website of the respective business entity. The transfer of the Underlying / a component of the Underlying is conducted in accordance with their respective statutes.
Notices	Any notice by the Issuer in connection with these Structured Products, in particular any notice in connection with modifications of the terms and conditions will be validly published on the website https://www.zkb.ch/finanzinformationen under the relevant Structured Product. The Swiss security code search button will lead you directly to the relevant Structured Product. The notices will be published in accordance with the rules issued by SIX Swiss Exchange for IBL (Internet Based Listing) on the website https://www.six-exchange-regulation.com/en/home/publications/official-notices.html
Governing Law/Jurisdiction	Swiss Law/Zurich

#### 2. Profit and Loss Expectations at Maturity

Profit and Loss Expectations at Maturity

**Issuer Risk** 

ZKB Callable Barrier Reverse Convertible on worst of\* \*

worst Underly	ing	Redemption			
Price	Percent	Knock-in Level	Performance	Knock-in Level	Performance
		touched	%	untouched	%
EUR 6.3080	-60%	EUR 535.00	-46.50%	Knock-in Level	
				touched	
EUR 9.4620	-40%	EUR 735.00	-26.50%	Knock-in Level	
				touched	
EUR 12.6160	-20%	EUR 935.00	-6.50%	EUR 1'135.00	13.50%
EUR 15.7700	0%	EUR 1'135.00	13.50%	EUR 1'135.00	13.50%
EUR 18.9240	+20%	EUR 1'135.00	13.50%	EUR 1'135.00	13.50%
EUR 22.0780	+40%	EUR 1'135.00	13.50%	EUR 1'135.00	13.50%
EUR 25.2320	+60%	EUR 1'135.00	13.50%	EUR 1'135.00	13.50%
	-			EUR 1'135.00	

Source: Zürcher Kantonalbank

The possibility of an early redemption has been neglected in the above table.

If the Knock-in Level is never touched between the Initial Fixing Date and Final Fixing Date, the performance of the ZKB Callable Barrier Reverse Convertible on worst of will equal the Coupon of 13.5000%\*\*, cf. table under "Knock-in Level untouched", paid out during the term of the Structured Product according to Coupon Payment Dates.

If, however, the Knock-in Level is touched between the Initial Fixing Date and the Final Fixing Date, cf. Table under "Knock-in Level touched", the loss of the ZKB Callable Barrier Reverse Convertible on worst of at maturity corresponds to the loss of the Underlying with the worst relative performance between Initial Fixing Date and Final Fixing Date less the Coupon(s) of 13.5000%\*\* paid out during the term of the Structured Product. If the Final Fixing Levels of all Underlyings trade at or above the Initial Fixing Level, redemption will be 100% of Denomination.

Additionally, the Coupon(s) will be paid out according to Coupon Payment Dates.

The table above is valid at maturity only and is by no means meant as a price indication for this Structured Product throughout its lifetime. The price of this Structured Product depends on additional risk factors between the Initial Fixing Date and the Final Fixing Date. The price quoted on the secondary market can therefore deviate substantially from the above table. It was assumed, that Deutsche Telekom rs was the worst performing Underlying. This selection is just a representative example of the possible alternatives.

#### 3. Material Risks for Investors

Obligations under this Structured Product constitute direct, unconditional and unsecured obligations of the Issuer and rank pari passu with other direct, unconditional and unsecured obligations of the Issuer. The value of the Structured Product not only depends on the performance of the Underlying and other developments in the financial markets, but also on the solvency of the Issuer, which may change during the term of this Structured Product.

Specific Product Risks Structured Products are complex financial instruments, which entail considerable risks and, accordingly, are only suitable for investors who have the requisite knowledge and experience and understand thoroughly the risks connected with an investment in these Structured Products and are capable of bearing the economic risks. The loss potential of an investment in ZKB Callable Barrier Reverse Convertible on worst of is in case of a Knock-in Event equal to the one of the Underlying with the worst Performance minus the coupon paid out. The price of the Underlying can trade at redemption considerably below the Initial Fixing Level. The Product is denominated in EUR. If the investor's reference currency.

### 4. Additional Terms

Modifications	If an Extraordinary Event as described in Section IV of the Issuance Programme occurs in relation to the Underlying/a component of the Underlying or if any other extraordinary event occurs, which makes it impossible or particularly cumbersome for the Issuer, to fulfill its obligations under the Structured Products or to calculate the value of the Structured Products, the Issuer shall at its own discretion take all the necessary actions and, if necessary may modify the terms and conditions of these Structured Products at its own discretion in such way, that the economic value of the Structured Products after occurrence of the extraordinary event corresponds, to the extent possible, to the economic value of the Structured Products prior to the occurrence of the extraordinary event. Specific modification rules for certain types of Underlyings stated in Section IV of the Issuance Programme shall prevail. If the Issuer determines, for whatever reason, that an adequate modification is not possible, the Issuer has the right to redeem the Structured Products early.
Change of Obligor	The Issuer is entitled at all times and without the consent of the investors to assign in whole (but not in part) the rights and claims under individual Derivatives or all of them to a Swiss or foreign subsidiary, branch or holding company of the Zürcher Kantonalbank (the "New Issuer") to the extent that (i) the New Issuer assumes all of the obligations arising out of the assigned Derivatives which the previous Issuer owed in respect of these Derivatives, (ii) the Zürcher Kantonalbank enters into a keep-well agreement with the New Issuer with terms equivalent to the one between the Zürcher Kantonalbank and Zürcher Kantonalbank Finance (Guernsey) Limited, (iii) the New Issuer has received from the supervisory authorities of the country in which it is domiciled all necessary approvals for the issue of Derivatives and the assumption of the obligations under the assigned Derivatives.
Market Disruptions	Compare specific provisions in the Issuance Programme.
Selling Restrictions	EEA, U.S.A./U.S. persons, United Kingdom, Guernsey
Prudential Supervision	As a bank within the meaning of the Swiss Federal Act on Banks and Savings Banks (BankG; SR 952.0) and a securities firm within the meaning of the Swiss Federal Act on Financial Institutions (FinIAG; SR 954.1), Zürcher Kantonalbank is subject to the prudential supervision of FINMA, Laupenstrasse 27, CH-3003 Bern, https://www.finma.ch.
Recording of Telephone	la contra constructional e de la tentra construction de la construction de la construction de la construction d
Conversations	Investors are reminded that telephone conversations with trading or sales units of Zürcher Kantonalbank are recorded. Investors, engaging in telephone conversations with these units provide their tacit consent to the recording of their conversations.

Zurich, 18 February 2020, last update on 18 February 2020